

JAIME DE JESUS LIMA

International Legal Counsel · Commodities & Energy · Cross-Border Corporate

Amsterdam, Netherlands

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PROFESSIONAL PROFILE

International legal counsel with a practice anchored in energy, commodities, and cross-border corporate structuring. Extensive experience in negotiating, drafting, and reviewing commercial agreements, legal opinions, and transactional documentation — with a consistent focus on practical, commercially sound outcomes rather than legal formalism.

Built fluency in multi-jurisdictional environments across civil and common law systems, working alongside tax advisors, financial institutions, government bodies, and multinational corporate clients. Grounded in international and European law with a specialisation in international security — and a sustained, substantive interest in the geopolitical forces shaping global commodity markets, trade flows, and energy transitions.

Alongside legal practice, teaches comparative corporate and private international law at university level, translating complex regulatory and jurisdictional frameworks into applied legal reasoning. Fluent in Dutch, English, Portuguese, and French.

CORE COMPETENCIES

- ▶ Commodity & Energy Contracts
- ▶ Project Finance Structuring
- ▶ Cross-Border Corporate Law
- ▶ Multi-Jurisdictional Compliance
- ▶ International Trade & INCOTERMS
- ▶ Joint Ventures & M&A Support
- ▶ Geopolitical Risk Analysis
- ▶ Private International Law
- ▶ Legal Opinion & Advisory
- ▶ Stakeholder & Client Management
- ▶ Commercial Negotiation
- ▶ Comparative Corporate Law

PROFESSIONAL EXPERIENCE

The Hague University of Applied Sciences

April 2019 – Present

Lecturer — Comparative Corporate & Private International Law

The Hague, Netherlands

Teach and develop curriculum across programmes with direct relevance to international commodities trade, corporate structuring, and cross-border legal practice:

- ▶ Comparative Property Law (England, France, Germany) — focusing on security interests, asset ownership, and title transfer frameworks relevant to commodities and project finance.
- ▶ Corporate Law across four jurisdictions (England, Luxembourg, Germany, the Netherlands) — with emphasis on holding structures, SPVs, and governance frameworks used in energy and resource sector investments.
- ▶ Private International Law — jurisdiction, governing law, and enforcement of judgments in cross-border commercial disputes.
- ▶ International Contract Drafting & Procurement — practical training in commercial agreements, including those commonly used in commodities, trade finance, and services sectors.
- ▶ Consistently ranked #1 tutor by students; above-average scores across end-of-term evaluations.
- ▶ Contributing to development of bachelor's and master's programmes.

TMF Group

November 2015 – March 2019

Head of Practice, Corporate Clients Transition & Onboarding (from 2018) | Senior Consultant (2015–2018)

Amsterdam, Netherlands

TMF Group is one of the world's largest international trust and compliance services firms, operating in 80+ countries. Led the corporate onboarding team (7 professionals across USA, UK, Poland, Bulgaria, and the Philippines) responsible for transitioning global clients into TMF's multi-jurisdictional corporate secretarial and governance services.

- ▶ Served as primary legal authority for all matters of corporate, commercial, and contract law across the onboarding function — advising clients, internal teams, and senior management.
- ▶ Advised on and reviewed Master Services Agreements, Service Level Agreements, and country-level Statements of Work for multinational clients spanning civil and common law jurisdictions.
- ▶ Built and maintained a standardised compliance database covering required documentation and legal requirements per country and per service across TMF's global footprint.
- ▶ Managed client relationships with large multinational accounts throughout complex, multi-country transition processes.
- ▶ Supported sales in finalising and onboarding two major global accounts.
- ▶ Led internal legal training sessions on corporate and commercial law for team members across five countries.
- ▶ Performed HR functions including recruitment, performance appraisals, and personal development planning.

Petrobras Netherlands B.V.

September 2014 – October 2015

Legal Counsel

Rotterdam, Netherlands

Petrobras Netherlands B.V. is the project finance hub of Latin America's largest oil company, controlling significant overseas assets and investments across the energy sector.

- ▶ Advised Petrobras teams across Europe and internationally on Dutch and international company law, with focus on energy sector holding and finance structures.
- ▶ Incorporated and administered BV holding and finance structures, joint ventures, and special purpose vehicles — spanning the full entity lifecycle from incorporation through liquidation.
- ▶ Drafted agreements, powers of attorney, shareholder resolutions, and board minutes for corporate entities under management.
- ▶ Resolved transnational legal queries on charter, maintenance, and service agreements across Petrobras' international operations.
- ▶ Selected and instructed specialised law firms for litigation and arbitration, acting as intermediary between Rio de Janeiro headquarters and counsel in Europe and the USA.
- ▶ Maintained legal records and ensured regulatory compliance for companies under management.

Booking.com B.V.

May 2012 – August 2014

Language Specialist (2013–2014) | Customer Care Executive (2012–2013)

Amsterdam, Netherlands

- ▶ Managed Brazilian Portuguese localisation of platform content, legal agreements, and mobile applications for one of the world's largest online travel businesses.
- ▶ Facilitated Localisation Workshops across 42 national markets, coordinating between language specialists and technical teams to resolve usability and compliance issues.
- ▶ Regularly deployed to support English and French-speaking customers in addition to the core Portuguese-language team.

EARLIER POSITIONS

International Criminal Court — Office of the Presidency

December 2006 – June 2007

Visiting Professional (Intern)

The Hague, Netherlands

Supported the Presidency of the ICC — the Court's highest judicial and administrative organ — during a period of foundational institutional development.

- ▶ Drafted legal documents and reports in English and French for the Office of the President.
- ▶ Assisted the External Relations Officer in diplomatic liaison with state delegations, international organisations, and senior officials.
- ▶ Drafted speeches and managed protocol for high-level diplomatic engagements — gaining direct exposure to the intersection of international law, geopolitics, and institutional statecraft.
- ▶ Maintained the knowledge management system for the Legal Adviser to the President.

INCRA — Ministry of Rural Development, Brazil

2005 – 2006

Legal Counsel

Brazil

- ▶ Provided constitutional, administrative, and civil law advice to the Director General.
- ▶ Acted as focal point for the Rural Community Development Project (€1.7M public budget), coordinating infrastructure projects including electricity and water infrastructure.
- ▶ Prepared a compliance audit of INCRA's contract procedures against federal guidelines.

Banco do Brasil S.A. — International Legal Department

January – October 2004

Legal Intern

São Paulo, Brazil

- ▶ Drafted contracts, agreements, and powers of attorney for international financial transactions.
- ▶ Advised on INCOTERMS and SISCOMEX-based structured trade finance operations.
- ▶ Authored a research report on Islamic Banking Law for the Bank's International Division.

Caselex and Lingo24

September 2009 – May 2012

Legal & Finance Editor and Translator

Remote

- ▶ Translated legal and financial documents across English, French, Dutch, and Portuguese.
- ▶ Researched and summarised EU case law with focus on Business Law, IT, and Media Law.

EDUCATION

Vrije Universiteit Amsterdam

2007 – 2008

LLM — International and European Law | Specialisation: International Security

Amsterdam, Netherlands

VU Fellowship Programme (VUFP) recipient. Specialisation in international security provides an analytical framework for understanding the geopolitical dimensions of energy markets, resource nationalism, sanctions regimes, and cross-border trade disputes.

Universidade Presbiteriana Mackenzie

2000 – 2004

LLB — Bachelor of Laws | Minor in Economics

São Paulo, Brazil

Graduated in top 15% of class. Mackenzie University Scholarship recipient. Admitted to the Brazilian Bar Association (OAB/SP nr. 235008).

LANGUAGES

Portuguese
Native

Dutch
Fluent

English
Fluent

French
Fluent

Spanish
Good working
knowledge

ADDITIONAL INFORMATION

Nationality: Brazilian

Bar Admission: Brazilian Bar Association (OAB/SP nr. 235008) | NVJ (Jurist – *civiel effect*)

LinkedIn: [linkedin.com/in/jaimedejesuslima](https://www.linkedin.com/in/jaimedejesuslima)
